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**P**aulie Hankin has 20 years of experience in sales & marketing in both domestic and international business, managing sales teams for Fortune 500 companies in everything from real estate to luxury retail and technical product sales. As a Licensed Professional Engineer with degrees in Chemical Engineering, she's worked in exotic locations across the globe and is happy to call Brickell home. "It's truly a perfect place to live," she says. Hankin currently serves as Sales Director for The Bond On Brickell, a distinctive and distinguished new project where the spirit and elegance of London meets the diversity and energy of Miami. "It's British Glam meets Brickell Chic," she quips. "Bond has been a very gratifying experience from inception of the name and brand to the lifestyle that we have created for the residents." She says Cervera's upper management team is very much about initiative and allowing her to lead the charge. As such, she's achieved record sales for the development while balancing another important job: motherhood.

**Dream Feature:** "Castles in the sky! I love the idea of condominium living with all the features of a single-family home."

**Advice For Buyers:** "Do your homework and identify the neighborhoods you are interested in. Be as specific as possible in terms of what you want to accomplish and work with a licensed professional you identify with."

**Advice For Sellers:** "Make sure you're represented by someone who knows the neighborhood and understands the market. Curb appeal and first impressions matter."

**Predictions For 2014:** "Miami is ready for its next renaissance. We will probably see prices on the beach approaching Manhattan valuations which makes Brickell/Downtown and Edgewater the next markets for buyers to tap."



Photo by Christopher Almeida